

SCHEDULE "C"

TO FORM PART OF THE SALES CONTRACT

The Salesperson/Broker and the Brokerage agree that, pursuant to paragraph 6(1) of the Salesperson/Broker and Brokerage Agreement executed by them, the following will be applicable;

RESALE TERMS AND AGREEMENT:

The Salesperson/Broker agrees to place any and all referral business with resale agents enrolled in the "**Associate Referral Program**" which forms part of the Resale Program unless the Salesperson/Broker is a member of TREB and will be participating directly in our PMA Resale Program. The Salesperson/Broker further agrees to abide by all policies which govern the program, both those presently in force and those introduced by amendment from time to time, as set out in the regulations of PMA Brethour Real Estate Corporation Inc., the Resale Program Outline and the Real Estate and Business Brokers Act.

PMA RESALE PROGRAM-New Home Division:

All Salesperson/Broker's registered in this program who are working predominately for the New Homes Division must keep their membership licence in good standing with the appropriate listing company. All resale activity performed by the Salesperson/Broker must be limited to family members and colleagues. In addition, the Salesperson/Broker may not procure clients directly or indirectly from any PMA builder/client without the brokerages prior consent. Any effort to obtain resale business directly from the New Home Site or any other PMA site is considered a direct violation of PMA Policy and Procedures Guide and is just cause for immediate termination without notice or compensation. The PMA Resale Program commission structure is 70% to the Salesperson/Broker and 30% to the Brokerage.

PMA RESALE PROGRAM-Resale Division:

All Salesperson/Broker's registered in the Resale Division must keep their membership licence in good standing with the appropriate listing company. The Salesperson/Broker may set the commission rate as indicated in the Resale Program. All Salesperson/Broker expenses will be deducted from the Salesperson/Broker gross commissions due and payable.

PMA ASSOCIATE REFERRAL PROGRAM- New Home and Resale Divisions:

The Brokerage's referral commission is normally three quarters of a percent (.75%) of the sale price of the referred property. This referral commission may be adjusted from time to time to reflect changes in market conditions with the approval of the Broker of Record. The commission breakdown is 70% to the Salesperson/Broker and 30% to the Brokerage.

Dated at _____ this _____ day of _____ 200_____

Suzanne Bennett, Resale Manager

Salesperson/Broker (print name)

Andrew Brethour, Broker of Record
PMA BRETHOUR REAL ESTATE CORPORATION INC.

Salesperson/Broker Signature



Referral Agreement



BETWEEN:....., Referring Brokerage
 Address..... Telephone No..... Fax No.....
 (Referring Broker/Salesperson)

AND:....., Receiving Brokerage
 Address..... Telephone No..... Fax No.....
 (Broker/Salesperson)

Referring Brokerage provides the following information:
 (Include as much information as possible to enable the Receiving Brokerage to provide the best possible service) Reference

Name..... Telephone No Address.....	
<input type="checkbox"/> Seller Property	<input type="checkbox"/> Buyer Price Range, Location, etc.....

Additional Comments.....

The Seller/Buyer hereby acknowledges and consents to this referral, and acknowledges the Referring Brokerage may, as a result of this referral, be paid by the Receiving Brokerage a fee of.....

Signature of Seller/Buyer Date.....

..... Date.....
 (Authorized to Bind the Referring Brokerage)

Receiving Brokerage acknowledges receipt of the referral information and agrees to offer service to the above mentioned Seller/Buyer and to provide service as mutually agreed to between Receiving Brokerage and Seller/Buyer. The receiving Brokerage agrees to inform the Referring Brokerage of the results of this referral and provide documentation of the results including the Listing Agreement, Agreement of Purchase and Sale and a statement of commission earnings or a copy of the Trade Record Sheet.

Receiving Brokerage agrees to pay the Referring Brokerage upon receipt of commission resulting from this referral, a fee of.....

Additional Comments.....

..... Date.....
 (Authorized to Bind the Receiving Brokerage)

Results of referral:..... Reference

Address of property sold.....

Sale Price..... Closing Date.....

Referral fee payable.....

..... Date.....
 (Authorized to Bind the Receiving Brokerage)